



SOCW4013

7 \] X ' U b X ' : U a] m K Y ` Z J f Y ' D f U W j W

HYfa ` Hk c ` # ` & \$ %

GWXcc ``cZGcWJU ``GWYbWg ``# ` I BGK `5fhgž8 Ygll b / `5fWx jhYWh fy



7 ci fgY`Cj Yfj]Yk

GHJZ`7 cbHJW`8YHJ]`g

7 cbj Ybcfg

B Ua Y	9a U]`	5j U]`UV]`]m	@cW]h]cb	D\cbY
8f`D\`j`]dU`9j Ubg	d"Yj Ubg4 i bgk "YXi "Ui	6mUddc]b]a Ybh	A cfj Yb`6fck b` %%)	f\$&E`-\$*) ') *'

Hi hcfg

B Ua Y	9a U]`	5j U]`UV]`]m	@cW]h]cb	D\cbY
>Yb`GhYd\YbgYb	^ghYd\YbgYb4 i bgk "YXi "Ui	6mUddc]b]a Ybh		
B][Y`GdYbW	b"gdYbW4 i bgk "YXi "Ui	6mUddc]b]a Ybh		

GW`cc``7 cbHJW`bZcfa Uh]cb

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F cca `%) -

A cfj Yb`6fck b`7 &\$

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d\cbY. '\$&`-' ,) `)% \$+

7ci fgY'8YHJ]`g

7fYX]hDc]bHg`*`

Gi a a UfmicZ\hY'7ci fgY

H\]g`Wci fgY`k`j`]bffcXi W`mci`hc`dYfgdYWj] Yg`cb`ZJa`]mžWX]X\ccXžWX]X`k`Y`VY]b[`žWX]XfYbfg
XYj`Y`cda`YbhU`bYYXgžWX]XfYbfg`f[`\hgžWX]X`a`U`fYUha`YbhUbX`YVc`c[`]WU`Vc`bHY`hg`Mci`k`j`U`bU`mgY
dfcZ`gg]cbU`dfUW]W`]b`YUfm]bhfj`Ybh]cb`UbX`ZJa`]mgi`ddcftžWX]X`dfch`W]cbž`UbX`dfch`W]j`Y`WfY
]bhfj`Ybh]cbg`Zc`f`WX]XfYb`Uhf]g`_ž]bW`X]b[`ci`hcZ`ca`Y`WfYž`dYfa`UbYbW`id`UbX`UXcdh]cb`Mci`f`g`_`g`]b
UggYgga`YbhUbX`W]gY`a`UbU[`Ya`Ybhk`j`VY`UXXfYggYX`

7ci fgY`@YUfb]b[`Ci`hWca`Yg

- %`8Ya`cbghfU`h`_`bck`YX[`Y`UbX`i`bXYfg]UbX]b[`cZW`ffYbh`h`Y`c`fmž`fYgYUfW`UbX`Ybhfmi`Yj`Y`g`_`g`
fY`Yj`Ubh`hc`ZJa`]mi`UbX`WX]X`k`Y`ZfY`dfUW]W`"
- &`8Ya`cbghfU`h`Vca`dfY`Y`b`g]cb`cZ`h`Y`h`Y`cf]Yg`cZ`h`Y`Y`h`c`c[`mcZj`Uf]ci`g`Zc`fa`g`c`Za`U`f`Y`U`ha`Y`bhž`UbX`
fYgYUfW`cb`h`Y]f`dfYj`U`Y`b`W`ž`XYj`Y`cda`YbhU`g`Yei`Y`UY`UbX`f]g`_`UbX`dfch`W]j`Y`ZUWc`fg`"
- '`5bU`mY`h`Y`Vc`bgYei`YbW`g`cZ`c`dd`fY`gg]cb`UbX`X]g`W]a`]bU]cb`cb`h`Y`j]`Yg`cZ`WX]XfYb`UbX`ZJa`]Yg`
UbX`h`Y`Y`ZY`W`g`cZ`h`Y]f`_`]g]h`c`fmk`]h]b`h`Y`WX]X`k`Y`ZfY`g`mg]h`a`ž`UbX`Udd`m`Ya`dck`Yfa`Ybhdf]bW]d`Yg`
]b`h`Y]f`dfUW]W`"
- ("`8Ya`cbghfU`h`Ybhfmi`Yj`Y`g`_`g`]b`UggYgga`YbhUbX`W]gY`a`UbU[`Ya`Ybh]b`dfch`W]j`Y`WfY`g]h`U]cbg`
cZ`ZJa`]Yg`UbX`WX]XfYb`"
-)`7ca`dfY`Y`b`Xž`UbU`mY`UbX`Yj`U`i`U`h`Udd`f`c`U`W`Yg`hc`X`Y`j]`Yf]b[`ZJa`]mV`U`g`Y`Xž]b`_`ca`Y`g`Yfj`]W`g`h`U`h`
Yb`Ub`W`h`Y`Z`bW]cb]b[`cZ`ZJa`]Yg`UbX`k`Y`VY]b[`cZ`WX]XfYb`"
- *`7ca`dfY`Y`b`Xž`UbX`Yj`U`i`U`h`h`Y`Y`[`U`ž`g`c`W]U`UbX`dgm`W`c`c[`]WU`f`Ua`]Z`W]h]cbg`cZ`dfch`W]j`Y`
g`Yfj`]W`gž`Z`g`h`f`W]fYž`U`X`cdh]cb`UbX`d`Yfa`UbYbW`id`U`bb]b[`cb`WX]XfYb`Uhf]g`_`UbX`Ya`d]f]W`
Yj`]X`Y`b`W`cb`h`Y]f`ci`hWca`Yg`"

HYUW]b[`GhfU`h`[`]Yg`

5`k`YY`_`micbY!`ci`f`Y`W`h`fY`W`j`Yfg`h`Y`h`Y`cfmi`UgdYW]g`cZ`h`Y`Wci`fgY`5`k`YY`_`mi`k`c`_`ci`f`g`Ya`]bUf`dfc]`]X`Yg`
Ub`c`dd`c`f`h`b]mi`Z`f`gh`XY`bhg`hc`Udd`mi`h`Y`h`Y`cfm`c`dfUW]W`g]h`U]cbg`UbX`XYj`Y`cd`g`_`g`h`fci`[`\`i`g`Y`cZ`
fc`Y`d`U`mgž`W]gY`UbU`mg]g`UbX`gh`XY`bhdfYgYbhU]cbg`H\`fY`_`b`h`bg]j`Y`k`cf`g`_`c`dg`Vca`V]b]b[`h`Y`Y`W`h`fY`
UbX`h`hc]U`k`j`VY`g`W`Y`Xi`Y`X`Xi`f]b[`h`Y`h`Y`fa`"

5ggYgga Ybh

5ggYgga YbhHUg_g

5ggYgga YbhHUg_	K Y][\h	8i Y'8UH	Gh XYbh@YUfb]b[Ci hWta Yg'5ggYggYX
7`Ugg'dfYgYbhU]cb`	' \$i	Bch5dd`]WUV`Y	' ž(
A]bcf`YggUm	&\$i	&\$#\$* #&\$&%%%\$\$`DA	%ž&
A U`cf`YggUm) \$i	(&) # \$+ #&\$&%%%\$\$`DA	(ž) ž*

5ggYgga Ybh8YHU]`g

5ggYgga Ybh% `7`Ugg'dfYgYbhU]cb

GHUfhXUH. `Bch5dd`]WUV`Y

8YHU]`g.

Gh XYbhg`XY`j Yf`Ub`]bX]j]Xi U`]b!WUgg'dfYgYbhU]cb`cb`U`hcd]WU[fYX`k]h`cf`U`cWUfX`Vmi`h`Y`Wci`fgY`Wcbj`Ybcf`

Gh XYbhg`fYW]j Y`k`f]hYb`ZYXVUW`UbX`U`bi`a`Yf]WU`[`fUXY`k`]h]b`h`fY`k`YY_g`cZgi`Va`]gg]cb`

5XX]h]cbU`XYHU]`g.

: i`f`h`Yf`XYHU]`g`cZ`h`g`UggYgga`YbhUfY`Uj`U]`UV`Y`cb`a`ccX`Y`

5ggYgga Ybh&. `A]bcf`YggUm

GHUfhXUH. `Bch5dd`]WUV`Y

@Yb[`h`.`%\$\$\$

8YHU]`g.

Gh XYbhg`gi`Va`]hU`%\$\$\$`k`cfX`YggUmcb`h`Ycf]Yg`cZa`U`fYU`h`Ybh`

Gh XYbhg`fYW]j Y`k`f]hYb`ZYXVUW`UbX`U`bi`a`Yf]WU`[`fUXY`k`]h]b`h`fY`k`YY_g`cZgi`Va`]gg]cb`

5XX]h]cbU`XYHU]`g.

: i`f`h`Yf`XYHU]`g`fY[`UfX]b[`h`Y`UggYgga`YbhUfY`Uj`U]`UV`Y`cb`a`ccX`Y`

5ggYgga Ybh' . `A U`cf`YggUm

GHUfhXUH. `Bch5dd`]WUV`Y

@Yb[h. &\$\$\$

8YHJ]g.

Gh XYbHg gi Va]hU'&\$\$\$k cfX`YggUmcb`Wci fgY`hYa Yg`UbX`hd]Wg`H\]g`]g`hY`ZbU`UggYgga YbhZc`h`]g`Wci fgY"

Gh XYbHg`fYVW]j Y`k f]hYb`ZYXVUW`UbX`U`bi a Yf]WJ`[fUXY`k]h]b`h`fYY`k YY_g`cZgi Va]gg]cb"

5XX]h]cbU`XYHJ]g.

: i fhYf`XYHJ]g`fY[UfX]b[`hY`UggYgga YbhUfY`Uj U]UV`Y`cb`a ccX`Y"

F Ygci fWg

DfYgWf]VYX`F Ygci fWg`

5`fYUX]b[g`k]`VY`a UXY`Uj U]UV`Y`cb`a ccX`Y`j]U`@Y[Ubtc

F YWca a YbXYX`F Ygci fWg

Mci `k]`Z]bX`j U`i UV`Y`UbX`fY`Yj Ubha UHf]U`]b`h`Y`Zc`ck]b[`ci fbU`g`\Y`X`]b`h`Y`I B GK ``]vfUfm

Gi Va]gg]cb 'cZ5ggYgga YbhiHUg_g

Hifb]hb'Gi Va]gg]cb

Ẓmci 'YbWci bHYf'U'dfcV'Ya 'k \Yb'UH'Ya dh]b['hc'gi Va]hmc'i f'Ugg][ba Ybhi'fci [\ 'Hi fb]hb'z'd'YUgY
HY'Yd\cbY'9I HYfbU'Gi ddcfhcb'-',) " ' ' %cf'Ya U] 'h'Ya 'cb'YI HYfbU'HY'gji ddcfh4 i bgk "YXi "Ui "'Gi ddcfh
\ci fg'UfY', .\$\$Ua '—%\$.\$\$da 'cb'k YY_XUmg'UbX'-. \$\$Ua '—) .\$\$da 'cb'k YY_YbXg'f1 *) 'XUmg'U'm'UfL" Ẓmci
UfY'i bUV'Y'hc'gi Va]hmc'i f'Ugg][ba YbhiXi Y'hc'U'Zi 'hk]h'Hi fb]hb' 'mci 'a UmiUdd'm'Zcf'Ub'YI HYbg]cb'z'Vi hmc'i
a i ghfYhU]b' mci f'h]W'Yhbi a VYf'Z'ca '9I HYfbU'Gi ddcfhfU'cb['k]h'Ubmic'h'Yf'fY'Yj UbhXcW a Yb'gk'hc
]bWi XY'Ug'Yj]XYbW'hc'gi ddcfhmci f'YI HYbg]cb'Udd'jW]h'cb" Ẓmci 'Ya U]'9I HYfbU'Gi ddcfhmci 'k]`

5 WUXYa]W< cbYgmiUbX`D`U[]Uf]ga

D`U[]Uf]ga `]g`i g]b[`hY`k cfXg`cf]XYUg`cZc`hYfg`UbX`dfYgYbh]b[`hYa `Ug`mci f`ck b" `#WUb`hU`Y`a Ubm
Zcfa gZ`Zca `XY`]VYfU`h`V`X`Y`U`h]b[`hc`U`W`Y`X`Y`b`h`U`m`W`c`d`m]b[`Zca `U`gci f`W`k]h`ci h`U`W`b`c`k `Y`X[`Y`a `Y`b`h`

I B G K ` [fci dg`d`U[]Uf]ga `]b`hc`h`Y`Zc`ck]b[`W`U`h`Y` [cf]Yg.

7 cdm]b[.`i`g]b[`h`Y`g`U`a `Y`cf`j`Y`fmg]a]Uf`k`cfXg`hc`h`Y`cf][]b`U`h`Y`h`cf]X`Y`U`k]h`ci h`U`W`b`c`k `Y`X[]b[`h`Y`

5 WUXYa]W]bZcfa Uh]cb

: cf`YggYbh]U`gh XYbh]bZcfa Uh]cb`fY`Uh]b[`tc.

- fYei Ygth]Zcf`YI H`bg]cb/
- `UhY`gi Va]gg]cbg`[i]XY`]bYg/
- fYj]Yk `cZa Uf_g/
- I B GK `<YU`h`UbX`GUZY`midc`]WYg/
- YI Ua]bUh]cb`dfcW`Xi fYg/
- gdYW]U`W`bg]XYfUh]cb`]b`hY`Yj Ybhcz]`bYgg`cf`a]gUXj Ybh fY/
- gh XYbhYei]m]UbX`X]gUV`]m/
- UbX`c`hYf`YggYbh]U`UWUXYa]W]bZcfa Uh]cbz`gYY

[\ftdg.#k k k "Uftg"i bgk "YXi "Ui #W ffYbhgh XYbh\]UWUXYa \]W\]bZcfa Uh\]cb#dfchW`g`\[i \]XY`\]bYg#](#)